

# In Memorial of Dr. Marie McNeff



Marie Olive McNeff

Marie Olive McNeff, 76, from Anoka, Minnesota died August 23, 2013 at her home. Dr. McNeff was born on a farm near St. Edward Nebraska on March 13, 1937, daughter to father, Frank and mother, Esther Rockey.

Marie graduated from Genoa High School in Genoa, Nebraska and then went on to receive a Bachelor's, a Master's and a Doctorate in education from the University of Nebraska-Lincoln. Her career as a teacher at different levels spanned four decades. In 1968 she joined the Education Department at Augsburg College. She served as a Professor in Teacher Education at Augsburg from 1969-1991 and from 1991-94 was the Director of Faculty Development at Augsburg. From 1994-1999 she served as the Vice President of Academic Affairs and Dean of Augsburg College and from 1999-2000 she was the Augsburg College, Academic Master Planner. After retiring from Augsburg, she served on the Board of Regents and from 2000-2013 she served as the Assistant to the President at the family business, SarTec Corporation in Anoka, Minnesota. She was also the President of McNeff Research Consultants from 1996-2013 and on the Board of Directors at Ever Cat Fuels from 2008-2013. She was a member of the Anoka United Methodist Church and held a private pilot's license. She is preceded in death by her parents and a brother, LeRoy Rockey. She is survived by her sister Marece, her husband Larry, her son Clayton and wife Denise and three grandchildren; Charles, Alexander and Bridget.

Memorials may be directed to the Augsburg College Center for Science Business and Religion (<http://www.augsburg.edu/giving/>).

SarTec Corporation presents:



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## SARTEC CORPORATION INTRODUCES SARCHOICE™ TO CATTLE FEEDERS

SarTec Corporation is proud and excited to introduce a brand new SarTec product called:

### SarChoice™!

- **SarChoice™** is a dry formulated product that is designed to help improve carcass grade characteristics in finishing cattle.
- **SarChoice™** is administered during the last 60 days of feeding, prior to shipment.

*SarTec has recently been awarded two patents for SarChoice™ (US 8,048,458: Saponin and preservative compositions for reduction of protozoa and US 8,048,457: Saponin and preservative compositions and methods).*

From patent US 8,048,458... "The data shows that administration of the

test composition, including saponins and ethoxyquin, caused a substantial increase in the percentage of carcasses graded as "Choice" in comparison to the otherwise similar control groups of steers. Specifically, the percentage of carcasses graded as "Choice" improved from 42.3% to 48%, or an increase of over 13%. As the economic value of beef graded as "Choice" is uniformly higher than beef graded as "Select", this increase in the percentage graded as "Choice" represents a significant improvement in the production characteristics of the steers. Dry matter

intake (DMI) for both groups of steers was also monitored over the course of the trial. It was found that the test group had a daily DMI that was approximately 2.4% higher, on average, than the control group of steers."

Today the grade of the carcass is more important than ever. Increasing the value of beef by achieving a grade of Prime or Choice puts more dollars on the bottom line. Call you SarTec representative today and ask how **SarChoice™** can help you improve your bottom line!

**SarTec®**

**Dustless Formula**

**SarChoice™**

Yucca Flavored Preservative for Feed Ingredients

SarTec Corporation  
617 Pierce Street  
Anoka, MN 55303  
1-800-472-7832

Lot #: 091112-101X

**GENERAL DIRECTIONS**  
SarChoice™ is a preservative for finishing rations for beef cattle.

**DIRECTIONS FOR USE**  
**Beef Cattle**—SarChoice™ should be fed at the rate of 7.0 grams per head per day for the last 60 days of the finishing period. Inclusion rate is on an "as-fed" basis.

**Ingredients:**  
Ethoxyquin (a preservative) Yucca Schidigera Powder, Calcium Carbonate, Yucca Schidigera Extract, Sodium Lauryl Sulfate, Mineral Oil, Silicon Dioxide, Citric Acid and Tertiary Butyl Hydroquinone (a preservative).

Total ethoxyquin (from all sources) in finished feed must not exceed 0.015% (150 ppm).

Store product in original container at room temperature.

**CAUTION**  
Keep out of reach of children. May be harmful if swallowed.  
The manufacturer makes no warranties, expressed or implied, concerning this product or its use which extend beyond the face hereof. All statements made concerning this product apply only when used as directed.

**NET CONTENTS: 40.0 lb**

Some settling may occur during shipment.



## FEEDLOTS GET BIODIESEL DIRECTLY FROM EVER CAT FUELS

By Evan Weborg

Harvest season is in full swing across America's heartland. Farming continues to change, from the two row corn pickers to now harvesting thousands of bushels an hour. But just as equipment seems to change, producers continue to adapt in multiple ways. For one family farm and feedlot in Northeast Nebraska change has come by the way of biodiesel.

Weborg Feeding Company currently uses B80 (80% biodiesel) at their operation. The ongoing joke around this farm in Cuming County is that all these red tractors are going green in a whole new way. Weborg Feeding Co. in Pender, Nebraska is putting biodiesel to good use. Owner Brian Weborg said, "Biodiesel has worked great for us. I may have been a little skeptical at first but now it's a



change to us that was easy and makes sense on our bottom line." The initial skepticism at Weborg Feeding Company came from lack of information and knowledge about biodiesel.

Some of the concerns potential clients have include the benefits of performance in engines and if it will plug fuel filters. With continued application of Biodiesel in the heavy equipment at the Weborg's operation, Brian Weborg concerns have subsided, "I haven't seen an increase in changing filters, going from regular diesel to Biodiesel." said Weborg. The trial Weborgs used to determine if continued use is a competitive advantage for their company was simple. They tested Biodiesel against regular #2 diesel in their heavy equipment. They used the same engine, same irrigation well and ran them both for over 20 hours. Weborg explains, "We ran a test and it isn't like it is using more gallons per hour than regular diesel." Biodiesel was behind #2 diesel at the most .15 gallons an hour. Therefore the advantage to the customer is a comparable performance at an affordable price.

### DIGESTIVE SEASON IS UPON US...

Fall is upon us now and with that time of year comes the seasonal flare-ups of digestives in our fed cattle. We would like to remind you now, before the fall digestives get into full swing, that we at SarTec have several products that are designed to help alleviate some of the digestive issues you might be experiencing now or in the near future.

SarTemp SG, our tried and true grain conditioning product, can be

dosed to help against those digestive issues and it does a great job of conditioning the grain and providing Sulfur Guard at the same time.

SarStart DSC SG and SarStart LSC SG are dry and liquid concentrated yucca products designed to be added to your supplements or ran through a micro-additive machine. Micro Beef and Animal Health International are distributors of these products, and offer the flexibility of treating digestives that is often needed.

The benefits of Ever Cat Fuels Biodiesel does not end with fuel economy, rather it begins with lubricity. According to the National biodiesel board, the 2006 EPA specification of 15ppm (parts per million) sulfur maximum will lead to further reduction in fuel lubricity. Many consumers combat that problem by using lubricity additives in #2 diesel. However, biodiesel reduces the need for additives and gets rid of the common issue of determining the proper amount of certain additives to add to #2 diesel. Brian Weborg noticed the lubricity benefit of biodiesel first hand. "The lubricity of it (Biodiesel) with ultra-low sulfur anymore, I think it is better for the injection pump and injectors compared to regular diesel. That and I can get it (Biodiesel) bought cheaper."

As the Weborg's continue harvest they will be embracing the change of using Biodiesel in their equipment. All while reaping the benefits of this new "green" fuel provided by Ever Cat Fuels.

*For more information on how you can buy biodiesel directly from Ever Cat Fuels please call 800-472-7832.*

With the price of cattle being what it is, more and more yards are looking at one of these SarTec products to be fed to cattle to help head off those untimely digestive costs.

For questions on whether one of these products would be helpful in your program please contact SarTec Corporation at 800-472-7832. We will most likely be visiting you in the near future to discuss these products in more detail and answer any questions you have.

## SARTEC CORPORATION

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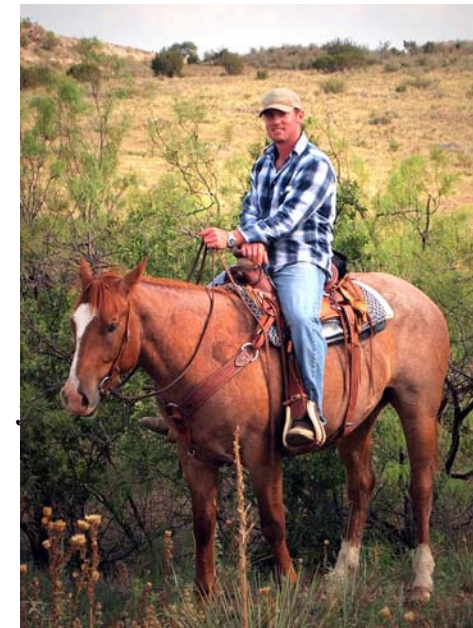
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[www.sartec.com](http://www.sartec.com)

  
God Bless America

## EMPLOYEE SPOTLIGHT - STEPHEN TAMM

Stephen Tamm joined SarTec in January of this year as a sales representative operating out of Canyon, TX. Stephen was raised in Montgomery, TX and graduated from Montgomery High School. His family has been around the Huntsville, TX area for several generations (150+ years). Following High School, Stephen went straight to the Marine Corps and served as an engineer. He completed training in California and Missouri, was stationed at Camp Pendleton and deployed twice to Iraq - spending 19 months overseas. After four years in the Marines Stephen moved to College Station, TX to attend school at



SarTec Sales Representative  
Stephen Tamm

**SarTec**® is a family owned and operated corporation located in Anoka, MN. Established in 1983, our mission has been to provide high quality, natural products and service to the agricultural industry. From our equipment to our products, we have a number of ways to help you best reach your goals. Individually we can make a difference; together we can perform miracles.

**SarTec**®

Texas A&M University. After two years of school in College Station, Stephen moved to Chinook, Montana where he worked on a ranch. While in Montana, he completed his personal training certification and then moved to Canyon, TX to finish his B.S. in Animal Science at West Texas A&M University. Stephen has enjoyed bass fishing since he was a young boy and has fished competitively in tournaments in California. Recently he started raising and working with Border Collies. He is an avid traveler and snowboarder (during the winter). He also enjoys coyote hunting, playing music, and, most recently, riding motorcycles.